



Susan-

We hope in the near future we can continue our relationship with Discernity at our other locations where applicable.

The experience we have had thus far in Northern Kentucky has been very positive. Whenever a problem arises, which are rare, your customer service support team has always come through in a very timely manner. This "perk" has definitely been an essential tool in closing a deal with a prospect. The wireless feature is very important to our clients moving into our apartment homes. We also continue to promote this service to our existing residents and have had a great response. There seems to be little disruption and the access into the system is very simple and quick.

We appreciate your professionalism and knowledge of the product you promote. You have been very responsive to our needs.

Best Regards,

Michelle Hines
Grandin Properties
Maintenance Coordinator
513/871-7110 ext. 103
513/871-7150 Fax

NEW SPACES CLASSIC PLACES™

1995 MADISON ROAD CINCINNATI, OH 45208

TEL: 513/871-7110 FAX: 513/871-7150

WEB: WWW.GRANDINPROPERTIES.COM